EUSIPA Market Report

on Structured Investment and Leverage Products 03/2021



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1. Highlights

Turnover: Slight increase year-on-year

In the third quarter of 2021, turnover in structured investment and leverage products in note-based format accounted for 35 bn EUR across reporting markets which is a decline of 2% against the previous quarter and an increase of 5% compared to the equivalent last year quarter Q3 2020 (33 bn EUR). Leverage products accounted for a turnover of 22 bn EUR in Q3 2021. On a quarterly basis, their turnover increased by 13% while it decreased by 9% compared on year-on-year basis. Turnover in non-leverage investment products however increased by 40% on an annual basis, clearly driven by the Swedish market, while decreasing by 20% against the preceding quarter.

Outstanding Volume: Growth trend continues

The Q3 2021 figures for the Austrian, Belgian, German¹ and Swiss² markets indicate a total amount of 299 bn EUR held in note-based structured products, which is largely in line with last quarter Q2 2021 but a significant growth of 9% on an annual basis.

Number of New Issuances: Rising figures within the past six months

The overall number of new issuances increased during Q3 2021 when measured against the preceding quarter Q2 2021 (1'257'268 versus 1'184'899 products in Q2 2021). The number of newly issued investment products increased by 9% on a quarter-by-quarter comparison and decreased by 6% when compared to Q3 2020. For leverage products, the number of new listings increased by 6% compared to the preceding quarter Q2 2021, while listings in this area decreased by 4% on an annual basis.

Total Number of Products: Increasing level on an annual basis

Markets of contributing EUSIPA member associations reported 1'805'588 products as open (non-matured) in Q3 2021, which represents a slight decrease of 1% compared to the preceding quarter Q2 2021 and an increase of 7% on an annual basis. In the leverage products segment, the total number of products stayed constant when compared against the previous quarter Q2 2021 and increased by 14% on an annual basis.

¹ The German figures are sourced in from the 15 issuers assembled under the roof of Deutsche Derivate Verband (DDV) and entail assets from the sales of listed note-based structured retail products to customers based in Germany. The 15 issuers cover more than 90% of the German market in these products.

² The Swiss figures are sourced in from the Swiss National Bank and represent all assets in listed note-based structured retail products held in Swiss depots of issuers domiciled in Switzerland. The figures include therefore, to a small extent, also assets from product sales of these issuers outside Switzerland. The Swiss National Bank has extended the circle of the reportable institutions for the statistics of the securities held in bank's client deposits. The survey group consists now also of institutions with a special field of business. In case of such institutions with a special field of business and especially for deposits which are stored centrally there are only securities included that are not already stored at another reportable bank and reported by it.



2. Quarterly overview (Q3/2021)

									ELIQUA
	Austria	Belgium	France	Germany	Italy	Netherlands	Sweden	Switzerland ¹	EUSIPA
xchange Turnover (Mio. EUR)									
Investment Products	156	529	39	3.766	3.105	8	2.370	2.872	12.845
11 Capital Protected	n/a	n/a	0	23	n/a	0	1	29	53
12 Yield-Enhancement	n/a	n/a	18	2.162	n/a	6	1	592	2.779
13 Participation	n/a	n/a	21	1.570	n/a	2	2.368	2.246	6.207
199 Various	n/a	n/a	0	11	n/a	0	0	5	16
Leverage Products	5	n/a³	1.599	9.848	2.509	1.185	5.643	1.098	21.887
21 Without Knock-Out	n/a	n/a	309	3.115	n/a	5	60	n/a	3.489
22 With Knock-Out	n/a	n/a	1.140	5.689	n/a	1.160	2.695	n/a	10.684
23 Constant Leverage	n/a	n/a	150	1.044	n/a	20	2.888	n/a	4.102
Various	n/a	n/a	0	n/a	n/a	0	0	n/a	0
Total	161	529	1.638	13.614	5.614	1.193	8.013	3.970	34.732
Total change - Δ in % to Q3/20 ²	39	n/a³	-5	-2	20	-12	29	-14	5
Total change - Δ in % to Q2/21 ³	-12	n/a³	-4	11	-10	10	-11	-4	-2
utstanding Volume (Mio. EUR)									
Investment Products	14.578	16.686	n/a	60.107	n/a	n/a	n/a	196.515	287.886
11 Capital Protected	n/a	n/a	n/a	21.592	n/a	n/a	n/a	30.757	52.349
12 Yield-Enhancement	n/a	n/a	n/a	29.849	n/a	n/a	n/a	74.069	103.918
13 Participation	n/a	n/a	n/a	4.212	n/a	n/a	n/a	89.226	93.438
199 Various	n/a	n/a	n/a	4.454	n/a	n/a	n/a	2.463	6.917
Leverage Products	222	n/a³	n/a	4.179	n/a	n/a	n/a	6.389	10.790
21 Without Knock-Out	n/a	n/a	n/a	1.938	n/a	n/a	n/a	n/a	1.938
22 With Knock-Out	n/a	n/a	n/a	1.712	n/a	n/a	n/a	n/a	1.712
23 Constant Leverage	n/a	n/a	n/a	529	n/a	n/a	n/a	n/a	529
Various	n/a	n/a	n/a	n/a	n/a	n/a	n/a	n/a	0
Total	14.800	16.686	n/a	64.286	n/a	n/a	n/a	202.904	298.676
Total change - Δ in % to Q3/20 ²	4	n/a³	n/a	3	n/a	n/a	n/a	11	9
Total change - Δ in % to Q2/21 ³	0	n/a³	n/a	-1	n/a	n/a	n/a	0	0

¹ Please note that the product category 'Investment Products with Reference Entities' exists only in Switzerland. Values for this category are therefore shown as 'Various Investment Products'.

Field indicates per cent change between Q3/2021 and equivalent last year quarter Q3/2020.

³ Field indicates per cent change between reporting quarter Q3/2021 and previous quarter Q2/2021.

⁴ Reporting disruption due to operational transformation of the relevant trading venue.



2. Quarterly overview (Q3/2021)

	Austria	Belgium	France	Germany	Italy	Netherlands	Sweden	Switzerland ¹	EUSIPA
Number of New Listings on Exchange									
1 Investment Products	576	27	999	112.301	939	228	14	3.576	118.660
11 Capital Protected	n/a	n/a	0	6	n/a	0	0	10	16
12 Yield-Enhancement	n/a	n/a	951	59.994	n/a	162	0	3.423	64.530
13 Participation	n/a	n/a	48	52.227	n/a	66	3	143	52.487
199 Various	n/a	n/a	0	74	n/a	0	11	0	85
2 Leverage Products	807	n/a³	50.787	1.023.151	2.746	38.188	12.081	10.848	1.138.608
21 Without Knock-Out	97	n/a	8.279	263.221	n/a	468	2.825	n/a	274.890
22 With Knock-Out	416	n/a	41.959	754.532	n/a	37.244	8.255	n/a	842.406
23 Constant Leverage	0	n/a	549	5.398	n/a	476	1.001	n/a	7.424
Various	0	n/a	0	n/a	n/a	0	0	n/a	0
Total	1.383	27	51.786	1.135.452	3.685	38.416	12.095	14.424	1.257.268
Total change - Δ in % to Q3/20 ²	80	n/a³	15	-4	-5	-19	6	7	-4
Total change - ∆ in % to Q2/21 ³	37	n/a³	0	6	12	19	8	11	6
Number of Exchange Listed Products									
1 Investment Products	4.548	1.637	1.571	363.899	6.177	446	467	16.646	395.391
11 Capital Protected	n/a	n/a	0	749	n/a	0	37	422	1.208
12 Yield-Enhancement	n/a	n/a	1.399	206.670	n/a	274	50	14.250	222.643
13 Participation	n/a	n/a	172	154.865	n/a	172	309	1.806	157.324
199 Various	n/a	n/a	0	1.615	n/a	0	71	168	1.854
2 Leverage Products	3.900	n/a³	49.849	1.253.216	5.084	40.937	26.829	30.382	1.410.197
21 Without Knock-Out	1.179	n/a	17.165	562.994	n/a	571	5.724	n/a	587.633
22 With Knock-Out	2.721	n/a	30.027	652.995	n/a	39.264	12.025	n/a	737.032
23 Constant Leverage	0	n/a	2.657	37.227	n/a	1.102	9.080	n/a	50.066
Various	0	n/a	0	n/a	n/a	0	0	n/a	0
Total	8.448	1.637	51.420	1.617.115	11.261	41.383	27.296	47.028	1.805.588
Total change - Δ in % to Q3/20 ²	30	n/a³	8	6	-21	34	30	2	7
Total change - Δ in % to Q2/21 ³	-1	n/a³	-1	-1	-27	6	8	0	-1

¹ Please note that the product category 'Investment Products with Reference Entities' exists only in Switzerland. Values for this category are therefore shown as 'Various Investment Products'.

Field indicates per cent change between Q3/2021 and equivalent last year quarter Q3/2020.

³ Field indicates per cent change between reporting quarter Q3/2021 and previous quarter Q2/2021.

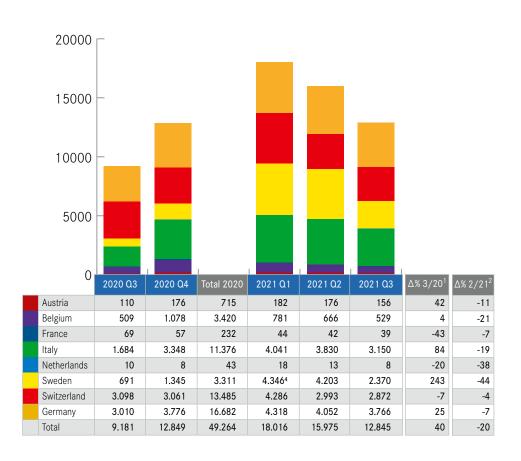
⁴ Reporting disruption due to operational transformation of the relevant trading venue.



3. Exchange turnover

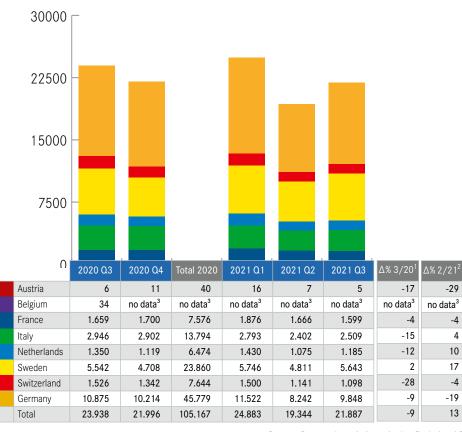
Investment Products

in Mio. EUR



Leverage Products

in Mio. EUR



¹ Field indicates per cent change between Q3/2021 and equivalent last year quarter Q3/2020.

² Field indicates per cent change between reporting quarter Q3/2021 and previous quarter Q2/2021.

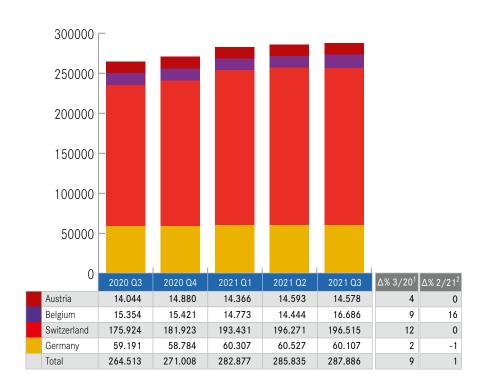
³ Reporting disruption due to operational transformation of the relevant trading venue.



4. Outstanding volume

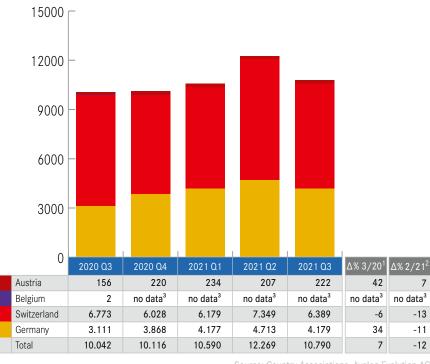
Investment Products

in Mio. EUR



Leverage Products

in Mio. EUR



¹ Field indicates per cent change between Q3/2021 and equivalent last year quarter Q3/2020.

² Field indicates per cent change between reporting quarter Q3/2021 and previous quarter Q2/2021.

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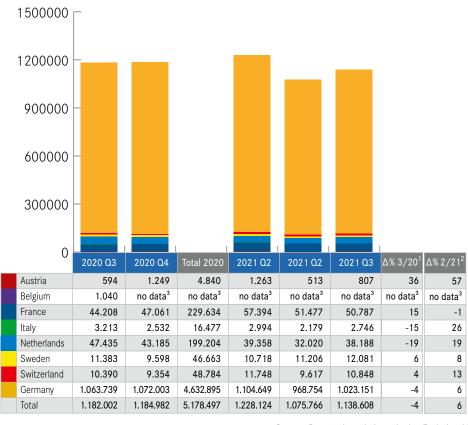


5. Number of new listings on exchange

Investment Products

200000 150000 100000 50000 $\Delta\% \ 3/20^{1} \ \Delta\% \ 2/21^{2}$ 2020 Q3 Total 2020 2021 Q1 2020 Q4 2021 Q2 2021 Q3 175 1.413 3.535 1.359 496 576 229 Austria 16 67 80 54 63 27 Belgium 334 -60 -57 673 3.308 558 999 48 79 768 698 France Italy 685 752 3.558 1.112 939 37 1.112 -16 -2 58 Netherlands 233 27 803 79 144 228 20 22 30 21 14 -30 -33 Sweden 101 3.053 3.015 12.225 3.353 3.576 17 Switzerland 3.259 Germany 121.890 141.627 682.347 143.546 103.386 112.301 9 126.796 147.704 706.211 150.137 109.133 118.660

Leverage Products



¹ Field indicates per cent change between Q3/2021 and equivalent last year quarter Q3/2020.

² Field indicates per cent change between reporting quarter Q3/2021 and previous quarter Q2/2021.

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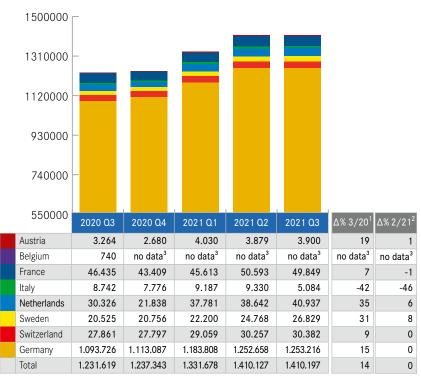


6. Number of exchange listed products

Investment Products

500000 470000 440000 410000 380000 350000 $\Delta\% \ 3/20^{1} \Delta\% \ 2/21^{2}$ 2020 Q3 2020 Q4 2021 Q1 2021 Q2 2021 Q3 3.244 4.191 4.833 4.623 4.548 Austria 40 -2 1.656 1.645 1.688 1.637 -1 Belgium 1.651 -3 1.424 1.360 1.166 1.435 1.571 France Italy 5.596 5.526 5.809 6.041 6.177 10 2 541 271 337 322 446 -18 39 Netherlands Sweden 505 474 475 472 467 -8 -1 18.257 17.837 -9 -2 Switzerland 18.300 16.943 16.646 Germany 429.007 416.247 404.478 373.995 363.899 -15 -3 460.209 448.035 436.586 405.519 395.391 -14

Leverage Products



¹ Field indicates per cent change between Q3/2021 and equivalent last year quarter Q3/2020.

² Field indicates per cent change between reporting quarter Q3/2021 and previous quarter Q2/2021.

³ Reporting disruption due to operational transformation of the relevant trading venue.

7. Appendix



Data sources

FUSIPA Members

Avalog Evolution AG

Key date is 30 September 2021. The exchange rates for CHF/EUR and SEK/EUR are defined at the last trading day of each quarter.

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Further information about Structured Investment Products is provided by the country associations on their websites:

Austria

Zertifikate Forum Austria (ZFA) www.zertifikateforum.at



France

Association française des produits d'investissement de détail et de bourse (AFPDB) www.afpdb.org



Germany

Deutscher Derivate Verband (DDV) www.derivateverband.de



Italy

Associazione Italiana Certificati e prodotti di Investimento (ACEPI) www.acepi.it



Netherlands

Netherlands Structured Investment Products Association (NEDSIPA) www.nedsipa.nl



Sweden

Swedish exchange-traded investment products association (SETIPA) www.setipa.se



Switzerland

Swiss Structured Products Association (SSPA) www.sspa.ch



Belgium

Belgian Structured Investment Products Association (BELSIPA) www.belsipa.be

